

PAY-TO-PLAY:

Analysis of pay to play laws and problems presented by such things as the continuously increasing bid thresholds, state contracts, co-op purchasing and absence of competition in the marketplace.

April 22, 2026

Approved by DCA - CMFO, - 2 CEUs - 2 Financial Debt Management
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Approved by Rutgers University 2 RPPO/RPPS CEUs in Public Procurement
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Approved by NJ State Board of Professional Engineers & Land Surveyors - 2 CPCs

10:00am–12:00 pm Webinar Timetable \$50 per person

Pay-to-play laws are not unique to the federal government. They are in place on the state and local level in many jurisdictions, but there is no single uniform approach to them.

Unless certain exceptions apply, all contracts for the procurement of goods or services by municipalities that in the aggregate exceed the bid threshold must be awarded through the public bidding process set forth in the Local Public Contracts Law.

The law requires the State Treasurer to adjust the minimum bid threshold every five years based on the index rate. On July 7, 2025, the Division of Local Government Services issued Local Finance Notice 2025-08, which addresses the new minimum bid thresholds that took effect on July 1, 2025.

This webinar will review of pay to play laws and conundrums presented by such things as the always increasing bid thresholds, state contracts, co-op purchasing and lack of competition in the marketplace.

Presenter: Susan Jacobucci, Esquire, Former Director DLGS

CLAIMANTS CERTIFICATION & DECLARATION

I do solemnly declare and certify under the penalty of the law that the within bill is correct in all its particulars, the articles have been furnished or services rendered as stated herein, that no bonus has been given or received by any person or persons within knowledge of this claimant in connection with the above claim and that the amount charged is a reasonable one.

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Michael F. Conti, Program Coordinator