IPD *INSTITUTE FOR PROFESSIONAL DEVELOPMENT*

THE TAX SALE PLAYBOOK:
FROM DELINQUENCY TO CERTIFICATE

MARCH 10, 2027 – WEBINAR

***Approved by DCA for CTC's-2 CEUs - 2 Enforcement**
***Approved by DCA for CMFOs & CCFOs - 2 CEUs- 2 Accounting**
***Approved for 2 CPEs for CPAs, RMAs & PAs - Accounting**

Webinar Timeframe 10am – 12pm - $50.00 per person

A comprehensive review of the New Jersey municipal tax sale process, including statutory requirements, preparation, public notice, sale procedures, and post-sale administration. The webinar will address common compliance errors and practical methods for managing a successful tax sale.

Participants will learn to prepare and verify tax sale lists, identify required notification and advertising procedures, understand certificate issuance, and administer post-sale records.

Discussion Points

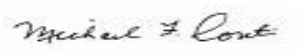
- **Delinquent accounts and tax sale preparation**
- **Statutory notices, advertising, and taxpayer communication**
- **Conducting the tax sale and issuing certificates**
- **Post sale procedures, and records**

PRESENTER:

Jeanette M Larrison, CTC, CMFO, QPA, RMC
CFO Manchester Township & Island Heights

CLAIMANTS CERTIFICATION & DECLARATION

I do solemnly declare and certify under the penalty of the law that the within bill is correct in all its particulars, the articles have been furnished or services rendered as stated herein, that no bonus has been given or received by any person or persons within knowledge of this claimant in connection with the above claim and that the amount charged is a reasonable one.



Michael F. Conti, Program Coordinator

Just send your check with the application form! You do not need to send us your Voucher for a separate signature since the presigned certification on the left can be attached to your voucher in lieu of sending it to us for a signature. This form has been determined by DLGS to meet the requirements of the statutes for this type of expenditure.

17 Hathaway Place, Glen Ridge, NJ 07028