

# Manager as Coach, Counselor, Mentor and Motivator

For All Municipal and School District Officials

March 20, 2024 – WEBINAR

- \*Approved by State of NJ, DCA for CPWM (Public Works Managers) 2 CEUs - 2 Management
- \*Approved by State of NJ, DCA for CMFOs & CCFOs 2 CEUs - Office Mgt/Ancillary Subjects
- \*Approved by State of NJ, DCA for RMCs 2 CEUs - Professional Development
- \*Approved by State of NJ, DCA for CTCs 2 CEUs - General/Secondary Duties
- \*Approved by State of NJ, DCA for QPAs 2 CEUs - Office Adm/General Duties
- \*Approved by NJ State Board of Profession Engineers & Land Surveyors for Professional Engineers 2 CPCs
- \*Approved by Rutgers University CRPs – 2 Classroom
- \*Approved for CPAs, RMAs, PAs & PSAs for 2 CPEs – Management
- \*Approved by Rutgers University for 2 Management/Supervision RPPO/RPPS CEUs.

10:00am–12:00 pm Webinar Timetable - \$50 per person

There primary differences between coaching, mentoring, and managing are based on the relationship between the individuals involved and what outcome they are looking for. For example, coaching is a more personal, generally short-term relationship that is fostered to achieve personal or professional development.

Mentoring is a mutually beneficial relationship with the purpose of developing a specific skill rather than achieving a task; it generally lasts a year or longer. Managing is a professional relationship used to achieve operational results; it is indefinite in duration, defined by organizational structure. The type of leadership relationship you have with someone should be based on the outcome you are looking to achieve.

In this webinar we will explore the differences between Highly Effective Supervisor as a Coach, Counselor, and Motivator . Through an exploration of expert research and calling on the first-hand experience of seminar participants, we will actively explore issues facing leaders and managers concerning:

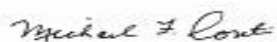
Human Resources Management  
Interpersonal Skills  
Team Building  
Conflict Management

Presenter: Dr. Stephen Betts, Ph.D, William Paterson University

## CLAIMANTS CERTIFICATION & DECLARATION

I do solemnly declare and certify under the penalty of the law that the within bill is correct in all its particulars, the articles have been furnished or services rendered as stated herein, that no bonus has been given or received by any person or persons within knowledge of this claimant in connection with the above claim and that the amount charged is a reasonable one.

Just send your check with the application form!  
You do not need to send us your Voucher for a separate signature since the presigned certification on the left can be attached to your voucher in lieu of sending it to us for a signature. This form has been determined by DLGS to meet the requirements of the statutes for this type of expenditure.



Michael F. Conti, Program Coordinator

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