

Motivating Employees in the 21st Century New Management Seminar

Earn 5 Continuing Education Credits!

DECEMBER 6, 2018-JUMPING BROOK COUNTRY CLUB, NEPTUNE, NJ

- *Approved by DCA for CMFOs & CCFOs 5 CEUs - 5 Office Mgt/Ancillary Subjects
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- *Approved by NJ State Board of Professional Engineers & Land Surveyors - 5 CPCs
- *Approved by Rutgers University for 4 CRPs in Classroom for Certified Recycling Professionals
- *Approved for 5 CPEs for CPAs, RMAs & PAs - 5 Management

8:30am-9:00 am Registration, Hot Breakfast Buffet - 9:00am-1:10 pm Seminar Timetable

It is important for any manager to keep aware of the current and emerging ideas, techniques and perspectives in management. This seminar is constantly revised and is different every time it is offered. Keeping employees motivated is a constant challenge for any manager. How do we motivate people in the workplace? How do we stay motivated ourselves?

Some topics that we will cover:

- What is motivation? How is it beneficial?
- How do we motivate others? Ourselves?
- Tried and true approaches - are the old ways still valid?
- New approaches to motivation in the 21st century

Speaker: Dr. Stephen Betts, Ph.D
Directions on our Web Site; <http://ipd2.com>

Mail Checks to: Institute for Professional Development
P.O. Box 1468, Clifton, NJ 07015-1468 - Phone (973) 777-4200
___ I wish to register for the New Management Seminar 12/6//18 - \$125.00 per person & \$150.00r registration
FAX YOUR REGISTRATION (973) 777-0401

C a n c e l l a t i o n P o l i c y - 48 Hours before seminar in writing by Fax

*During Inclement Weather check our website <http://ipd2.com> Day Before Seminar**

SEMINAR INCLUDES FULL BREAKFAST BUFFET
___\$125 per person \$150 Registration at door

NAME **TITLE**

ADDRESS

ORGANIZATION OR GOVERNMENTAL UNIT **TELEPHONE NUMBER** **FAX NUMBER**

CLAIMANTS CERTIFICATION & DECLARATION

I do solemnly declare and certify under the penalty of the law that the within bill is correct in all its particulars, the articles have been furnished or services rendered as stated herein, that no bonus has been given or received by any person or persons within knowledge of this claimant in connection with the above claim and that the amount charged is a reasonable one.

Just send your check with the application form! You do not need to send us your Voucher for a separate signature since the presigned certification on the left can be attached to your voucher in lieu of sending it to us for a signature. This form has been determined by DLGS to meet the requirements of the statutes for this type of expenditure.

Michael F. Conti
Michael F. Conti, Program Coordinator
P.O. Box 1468 , 758 Clifton Avenue, Clifton, NJ 07015-1468 - (973) 777-4200